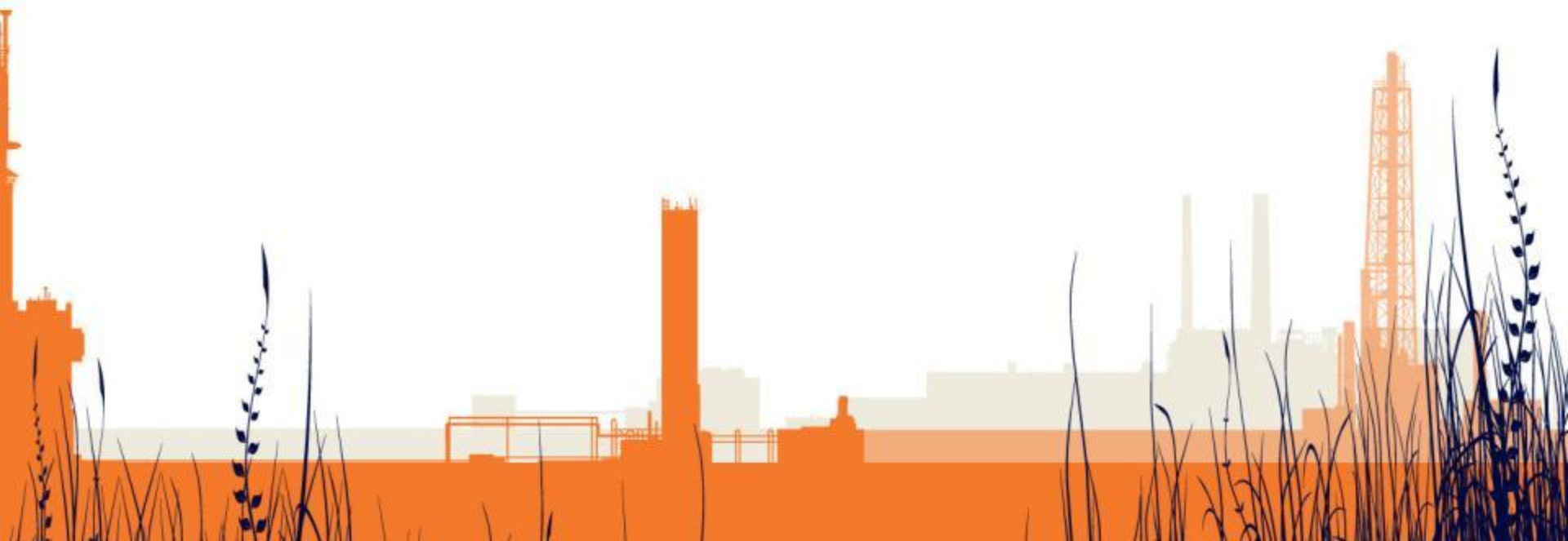




Company presentation

2011



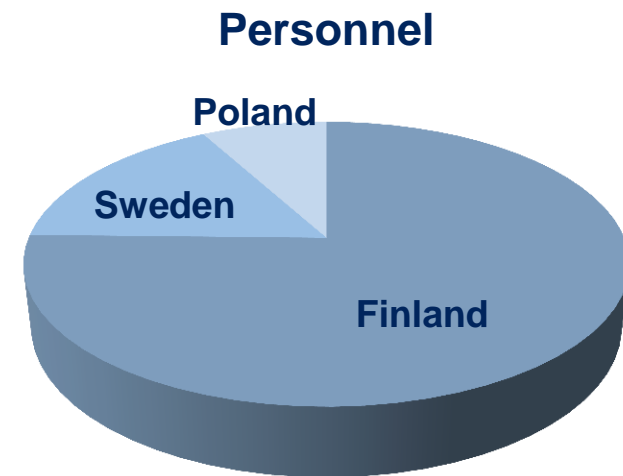
Industrial maintenance and operations services in the Baltic Sea region

- Experts in maintaining availability of production in industry and public sector technical processes
- Strategic focus areas: growth, profitability, internationality and development
- Ambition to be the new role model in the industry - the leading technical service company in the Baltic Sea region

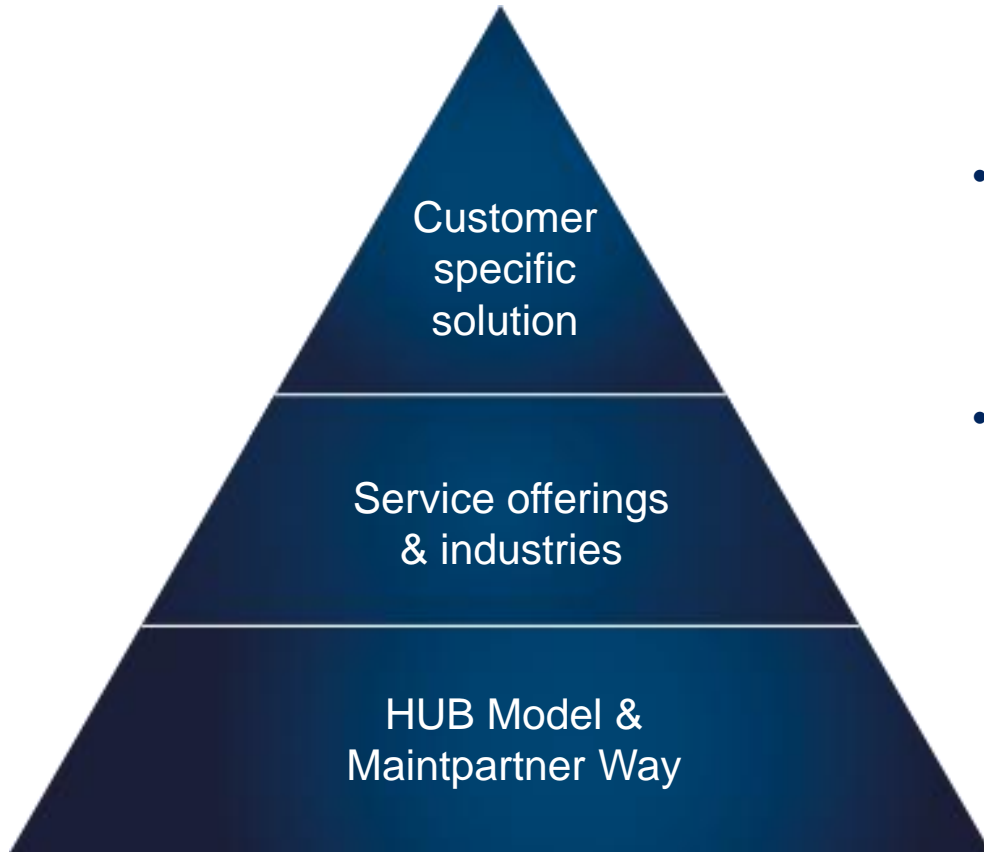


About Maintpartner

- Geographical presence
 - Operations in Finland, Sweden and Poland
 - Group Headquarters in Espoo, Finland
- Key figures
 - Annualized net sales 150 M€
 - EBITA 2010 1,9 M€
- Personnel
 - Number of personnel 1 750
 - 80% of them are technicians
- Ownership
 - Equity investor CapMan 78%
 - Operative management 22%
- History
 - Established 2006
 - Prior a unit under Fortum Service
 - Experience in industrial maintenance dates back to 1980s



Maintpartner concept



- Tailored industrial service solutions with true reliability and master class change execution
- Maintaining availability of production processes, helping customers to focus on their core business
- Services delivered from flexible and cost-efficient regional HUBs, followed by clear measurements and constant improvement

Maintpartner services

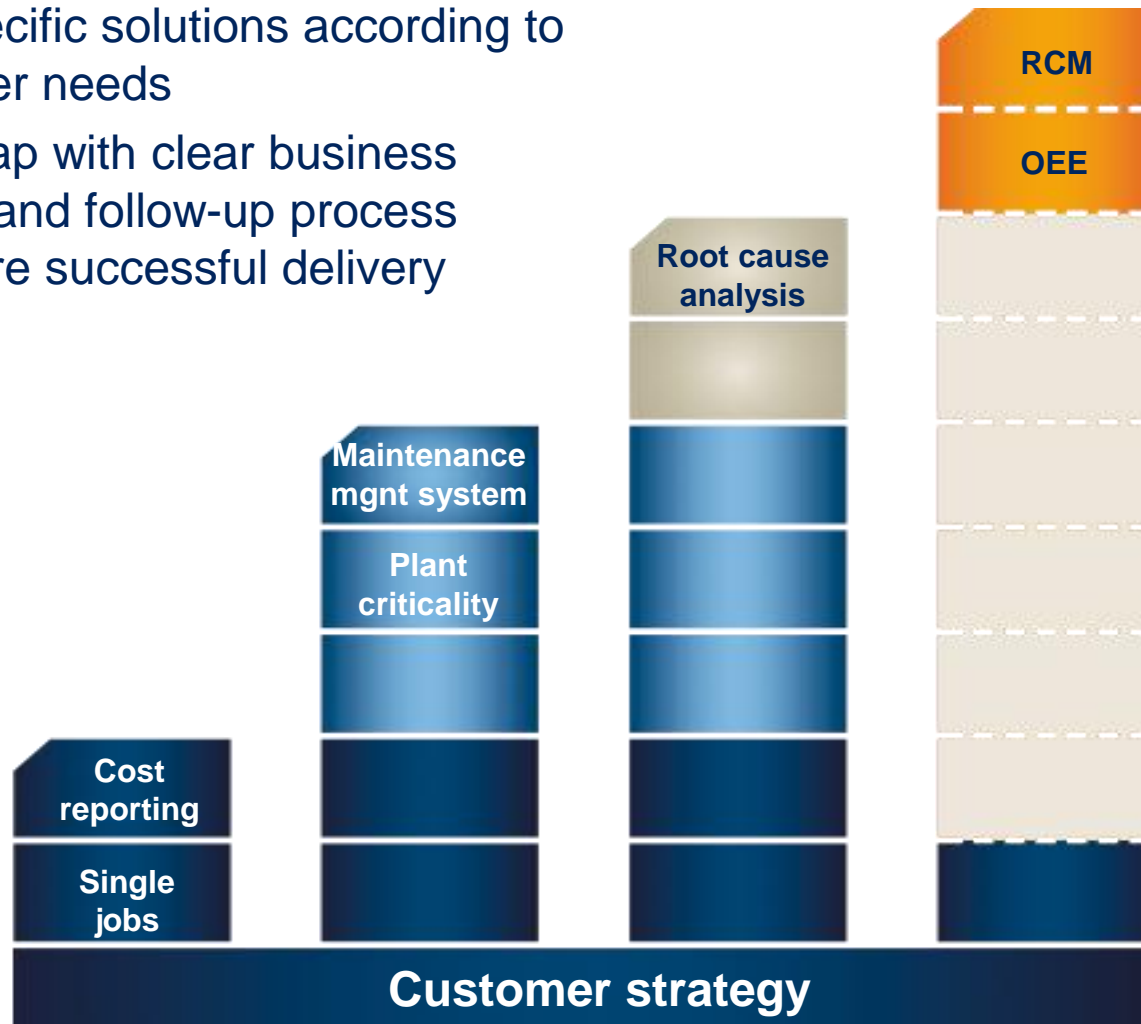
- Always close to customers
- Availability of customer's production processes – from flexible resourcing to total responsibility of maintenance and operations
- Improvement of production performance
- Support in asset lifecycle management

Service from people near to you!



Customer specific solutions

- Site specific solutions according to customer needs
- Roadmap with clear business targets and follow-up process to ensure successful delivery



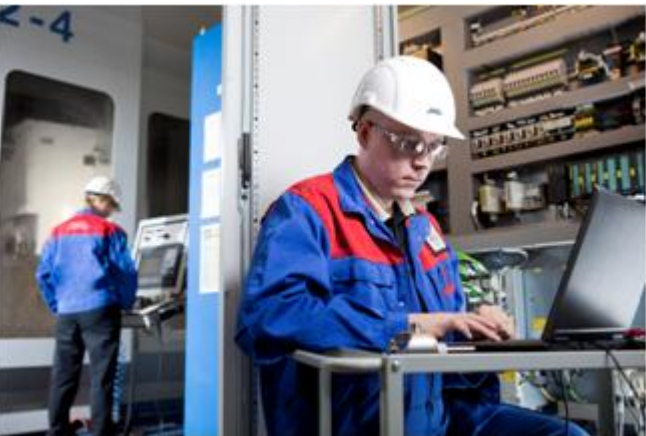
Experience and best practices from a variety of industries



Metal
Manufacturing



Food
Forest



Chemical
Defense

Energy
Public

Maintpartner service cornerstones



- Service solutions for each customer individually.
- Service is about competencies and management practices
- Supporting and guiding people to empower them locally

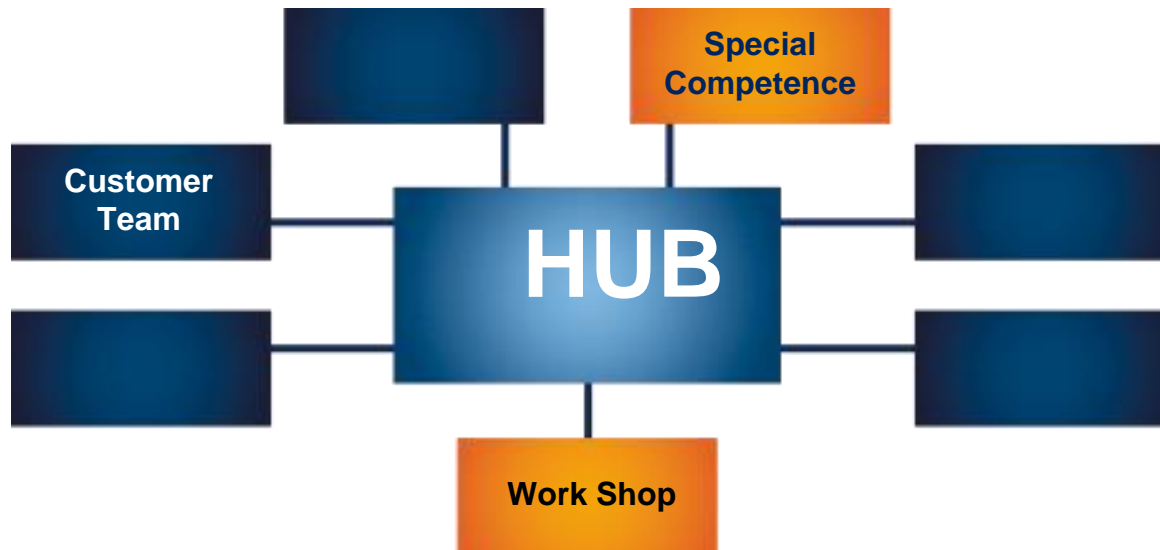
Maintpartner Way

- Maintpartner Way is our framework to conduct business, uniquely built up for managing industrial service business
- Maintpartner Way ensures the added value to customers and profitable growth to us
- Same framework applied everywhere adjusted according to customer needs
- Maintpartner Way has been certified according to ISO 9001 quality, OHSAS 18001 health and safety, and ISO 14001 environmental management standards



HUB structure

- Customer teams
 - Service minded and skilled “entrepreneurs” with efficient processes and tools
 - Working integrated in the customer’s sites
 - Resources and competences optimized and flexible according to customer needs
- HUB centers
 - Excellence and economies of scale and scope Maintpartner wide
 - Customer specific development plans and service management



Group management



Tuomo Rönkkö
Group CEO



Johan Westermarck
Finland



Peter Revay
Sweden



Jouko Latvakangas
Poland



Tero Jussila
Group CFO



Tommi Kajasoja
Business Development



Laura Kauppinen
Corporate Development



Harri Hassel
M&A



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partner**

YOUR BUSINESS. OUR FOCUS.

